

The Green Paradox  
A Hotelling *Cul de Sac*

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# Carbon Tax

- CO<sub>2</sub> emissions → climate change
- More or less proportional to fossil fuel use
- *Marginal damages* increase through time
- Conventional policy proposal:  
increasing, Pigovian tax per unit

# The Hotelling Paradox

- Hotelling's rule: to maximize NPV, produce s.t. marginal net benefit rises at the interest rate
- Rising tax  $\rightarrow$  revise:  $\uparrow$  present,  $\downarrow$  later
- Paths of  $p$  and  $q$  "tilted"
- Paradox: tax *increases* current emissions
- High, decreasing tax?

# Stock Effect

- The paradox holds for a Hotelling model in which marginal cost increases as a function of the depletion of reserves: Hans-Werner Sinn
- Considered to be general

# Hotelling Equilibrium

- Sectorial: pools reserves; with some exceptions decisions made for the aggregate
- Paths  $(q(t), p(t))$  simultaneously determined

# Shortcomings

1. no sunk capital (exploration & development)
2. no constraint to “tilting” output
3. reserves aggregated in decisions

# Simple Change

Industrial rather than Consumptive

1. Reserves distinct; decisions by separate firms
2. Discrete, sunk investments  $\rightarrow q(0)$
3. *Natural decline*  $q(t) = K \exp(-\alpha(K)t)$
4. “Tilt”,  $-\alpha(K)$ , given by geology & investment

# Away from Hotelling

- Incentives apply to and decisions are made at individual reserves
  - a. Tax affects incentives, decisions
  - b. Partial equilibrium: given path  $p(t)$
  - c. Simplified, simulated
  - d. Capital  $K$  invested at start; unit price  $P$



# Present Values

- Expressions simplified: enhanced recovery
- $q(0) \propto K$
- $V(K, T, \{\tau\}) = -E - PK$   
 $+ \sum \{p_t q_t - [a q_t + bK] - \tau_t q_t\} e^{-rt}$
- Of carbon damages from emissions
- $D(K, T, \{\tau\}) = \sum d_t q_t e^{-r_d t}, r_d \neq r?$
- Of taxes
- $G(K, T, \{\tau\}) = \sum \tau_t q_t e^{-rt}$

# Conditions

- Variable profits (in braces)  $\geq 0$
- NPV to firm  $\geq 0$  (total sunk cost  $E + PK$  must be recovered from discounted net revenues)
- *Shadow* value of capacity  $v(t) > 0$  on an interval (produce up to geological constraint):

$$P = \sum_{t=1}^T v(t)e^{-rt}$$

# Variable & Fixed

- Variable (as tax varies):
  - initial extraction  $q(0) = K$ , investment;
  - productive life of reserve  $T$ ;
  - ultimate recovery,  $\int q(t) dt$
- Fixed:
  - properties of initial reserve

# Valid Comparisons?

- A lot of changes. What else must be held fixed to provide equal tax “effort”?
  1. Share of rents  $G(K,T,\{\tau\})/V(K,T,\{\tau\})$ ?
  2. Total rents over positive paths of  $\tau_t$ ?
  3. Government’s take:  $G(K,T,\{\tau\}) = \alpha V(K,T,\{0\})$ ?

# The Choice

- We choose no. 3, NPV of tax (50% of social value gross of damages before tax)
- Equal effort literally true of only one reserve for a given path of the tax
- A good choice? There *is* no good choice:  
this is a problem with Hotelling model  
pinpointed by partial eqm. model

# Predicted Effects of Royalty

- Reduction in exploration
- Decrease in investment and initial production
- Delay of investment in enhanced recovery
- Decreasing royalty has lower investment than increasing (as predicted)
- Ultimate recovery increased for decreasing royalty and decreased for increasing royalty (“sort of” predicted)
- Life of reserve longer for decreasing royalty
- Rent to firm tends to be lower for decreasing royalty

# Partial Weakness

- Decisions at reserve level: *partial* equilibrium
- Sectorial Equilibrium? Price?
- IAMs need many strong assumptions
- Simpler: let price obey paradox's predictions, proceed as before
- Valid?

# Partial-Sectorial Model

- Guesses about price path
- Benchmark: 1.5% increase in price with no tax
- tax  $\uparrow$  at 3%  $\rightarrow$  2%  $\uparrow$  in  $p$
- tax  $\downarrow$  at 3%  $\rightarrow$  1%  $\uparrow$  in  $p$
- Results broadly similar
- Company prefers rising royalty



# Unexpected

- *Strong* green paradox if tax  $\rightarrow \uparrow D(K, T, \{\tau\})$
- Yes, if decreasing tax and social  $r_d = 0.014$  (Stern) while private  $r = 0.08$ :
- Why? Increase in ultimate production, almost negligible discounting
- Should we discount at different rates?

# CBA

- Many taxes fail a *cost-benefit* test
  - DWL of tax (resource) more than offsets gain from reducing CO2 damages (environmental)
  - *taxes that pass: **increasing**, with low discounting of damages*

# Paradox Unrealized?

- Tax does not affect current production; does affect investments, new & enhanced
- Suppose minimal effect on  $r$  in g.e.
- Exploration decreases at each prospect
- Each new reserve has smaller investment
- Must be a large and continuing backward “tilt” of sinking cost at marginal exploration and development projects now facing a lower price
- Timing?

# Efficient Policy

- Paradox meaningless when consider technology
- Likely the increasing tax is superior: Pigovian, minimizes DWL
- Source of recent decrease in price:  
high price  $\rightarrow$  change in technology  $\rightarrow$  entry